



CSR Cell,
University of Allahabad
Campus Drive of "PlanetSpark"

About the Organization	PlanetSpark (https://www.planetspark.in/) is an online platform where children learn and develop 'new age' skills through live classes. We are backed by FIITJEE, Indian Angel Network, Hyderabad Angels, Lead Angels and VCs. The platform leverages powerful technology to provide live online classes to K8 learners on English Communication, Public Speaking, Creative Writing and other 'new age' skills.
Eligibility	Open for all UG and PG graduates from any stream.
Compensation	<p>The candidates will be entitled for a stipend amount of 10000 for a 14 days Training. Post Training clearance. Below CTC will be applicable.</p> <p>The candidates overall training period is for 5 weeks, This can be extended if needed. Initial training will be for 14 days. During this period the candidates will be entitled for a stipend amount of 10000 (PF deduction are applicable) for a 14 days training. Post Training clearance, Below CTC will be applicable. INR 6.6 LPA (4 LPA – fixed + 2.6 LPA – variable)</p>
Job Description	Business Development Executive:- <ol style="list-style-type: none">1. Calling Leads<ul style="list-style-type: none">• Call on parent leads through your CRM• 60-75 leads are to be called daily2. Generating trial classes<ul style="list-style-type: none">• Pitch to the parents to take PlanetSpark Trial Class3. Take counseling sessions and convert them subscribers<ul style="list-style-type: none">• Conduct counseling sessions for parents who take trial classes• Close the sale through smart and strategic approach• Generate Revenue (3L+ per month)
Job Location	Gurgaon
Recruitment Process	After registrations, the applications will be reviewed. The interview process is divided into three rounds, <ol style="list-style-type: none">1. Group Discussion2. Video Call (Interview Round)3. Final Interview Round
Registration Link	https://forms.gle/74eaBunDPVw4y6vWA
Last Date to apply	15 th February, 2022

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